

A Global Cable Manufacturing Business Consolidates Cybersecurity Solutions with SharkStriker's MDR Pro

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Based in North America, the client is a leading cable manufacturer serving numerous industries. Established over five decades ago, the client has served exponential services through custom design analysis, cutting-edge materials, and state-of-the-art manufacturing facilities. The company aims to maintain its leading position through continuous innovation, engineering customization, and agile manufacturing.

The client's applications serve numerous industries, including defense, marine, aerospace, new energy, entertainment, etc. Hence, the information stored by the company about its customers is critical and extensive. The client leadership has implemented multiple security solutions to safeguard this sensitive information in today's cyberattack-prone world. However, these solutions were from different vendors. This was making it hectic for the leadership to communicate with the vendors and secure their IT posture. Hence, they were looking for an experienced vendor to deliver comprehensive cybersecurity and eliminate the hassle of connecting with multiple vendors.

► Challenges

The customer used multiple cybersecurity solutions to secure its business environment and the critical data within. These solutions included:

- ✓ IBM QRadar as SIEM
- ✓ Nessus for Vulnerability Assessment
- ✓ Firewall Management Service

Having multiple solutions for cybersecurity was making it challenging for the customer to maintain everything as it had to deal with different vendors. Also, the security data collected was siloed to the respective solutions and could not deliver unified visibility to both the client and the vendors. Thus, the client was facing the following challenges:

- ✓ Lack of centralized visibility for security data
- ✓ No comprehensive real-time dashboards from IBM QRadar
- ✓ Too much data but fewer resources to investigate everything Inability to monitor security 24/7
- ✓ Lack of CIS-based security assessment and actionable reports

The manufacturing hub was looking for a vendor who could help it overcome these challenges, and the hunt led them to SharkStriker

► Solution

With years of expertise in the cybersecurity domain, SharkStriker was well-positioned to help the company mitigate the challenges and implement a comprehensive solution: MDR Pro. SharkStriker's MDR Pro solution goes beyond traditional MDRs to cover the entire back cycle. It is mapped with the MITRE ATT&CK model and CIS benchmark security. Additionally, the solution provides a fully managed SIEM, EDR, Vulnerability Assessment, Penetration Testing, Firewall Monitoring, File Integrity Monitoring, and Compliance Management, among others. Thus, the central pain area of dealing with multiple vendors was eliminated with SharkStriker's MDR Pro.

Moreover, having a single vendor enabled the client to have centralized visibility into everything, providing a single pane of glass view. Offering this single consolidated solution was SharkStriker's edge. Besides overcoming the existing challenges, our MDR Pro solution was also able to deliver added advantages, such as:

- Automated attack visualization and root cause analysis
- Machine-accelerated threat hunting
- Backed by 24/7 Next-Gen SOC
- Real-time dashboards accessible for centralized visibility
- Analytics-driven proactive and retrospective hunting
- Real-time detection, investigation, and response
- 24/7 incident managed through all-encompassing-managed SIEM
- Effective compliance management, firewall assessment, and audits, file integrity monitoring, vulnerability assessment, and more

In addition to the cybersecurity solution, we also helped the client establish cybersecurity protocols and implement the same to enhance their security posture. All-in-all, we covered the entire cybersecurity life cycle to detect adversary movements and potential loopholes to take the necessary actions and mitigate any possibilities of attacks. Thus, the client now had only a single vendor covering everything.

► Why SharkStriker

SharkStriker's unique MDR solution that covers end-to-end security stood out from the rest. It not only has everything that the client wanted but also has the potential to deliver more. Hence, SharkStriker's MDR Pro became the right solution for the client. Additionally, SharkStriker's ORCA philosophy, 24/7 SOC experts, and the appropriate tools in the arsenal make SharkStriker the partner of choice to collaborate for every cybersecurity requirement.

The ORCA philosophy goes beyond traditional MDR and XDR solutions that were limited to detection and response and cover even the compliance and awareness aspects of security. Thus, our solutions have the potential to secure the entire business model and prevent any attacks.

► Key Result

Centralized visibility to all data points

01

Actionable weekly and monthly reports

02

Single vendor for comprehensive security

03

Real-time dashboards for threat hunting and visibility

04

Reduced false positives due to a unified solution & Improved Mean Time to Respond (MTTR)

05





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