

# Assisted a 50-year-old resort group with compliance centric round the clock security

## Outcomes Delivered

---

- ✓ 85% of alert noise reduced
- ✓ Sales cycle reduced from 1 day to 4 hrs.
- ✓ 2TB Daily Logging Volume
- ✓ Compliance gaps addressed – 50+
- ✓ Sensitive Data center assets secured – 20+

## SharkStriker Solutions

---

Managed SIEM & SOC Services for Datacentre

## USE CASES

---

1. SIEM-as-a-service
2. SOC-as-a-service for datacenter
3. Compliance

---

## Challenge

### Addressing security and compliance gaps in the data center.

As a massive resort chain, our client was handling excessive amounts of sensitive resort-specific data, whether client or employee data.

Ensuring the security of client data across 42000 members, especially while adhering to regional data protection guidelines, was a challenge.

For managing security and compliance needs, the organization deployed a SIEM solution.

However, due to limited teams, it was a challenge to identify gaps in security and compliance across their data center, which served as a main repository of all the sensitive information.

Adhering to regional and global data protection guidelines was critical to securing 50 years of reputation.

They were looking for a security vendor to help them address all these challenges with round-the-clock security and SIEM expertise that offered a compliance-centric approach.

- ☑ They had an SIEM, but it was missing critical alerts due to high alert noise and limited context
- ☑ Making decisions in security operations was time-consuming because of limited insights into posture
- ☑ Due to limited SIEM experts, it was a challenge to identify SIEM-specific compliance gaps
- ☑ Securing the data center was a challenge because of a limited team that offered dedicated expertise
- ☑ Their visibility of exposure to security and compliance risks was limited

---

## Hospitality services

Our client organization is a chain of resorts founded in 1974 in Hawaii. It soon became an industry leader in points-based timeshare, offering an array of vacation destinations to help customers have a memorable vacation. It has made itself one of the preferred destinations globally for people looking to have a memorable vacation.

It operates in more than a hundred locations across three countries, including Mexico and Canada. With more than 42000 owners across multiple locations, it has become the largest controlled timeshare company in the world.

---

## Solution

The organization was looking to turbocharge its SIEM solution and secure its data center with compliance-recommended industry best practices.

They went through 100+ vendors but were finding it challenging to find a vendor that offered them round-the-clock security and compliance-centric SIEM expertise to help secure their data centers round the clock.

It is where they found that SharkStriker provided a one-stop solution for their data center that is rendered 24x7 with dedicated SIEM experts who help them augment their posture with compliance-recommended best practices.

"We were looking to secure our data center that harbored our 50 years of legacy in hospitality with a compliance-centric approach through our SIEM solution. SharkStriker helped us mitigate our alert noise through a dedicated SIEM expertise. They recommended appropriate strategies for boosting the security posture of our data center, helping us focus better on improving our service quality with 24x7 SIEM management with compliance-recommended best practices. Through their security platform STRIEGO we were able to proactively address threats to our data center before it escalates to serious threats to its valuable information assets."

**- Founder, CEO**

---

Time to value

**24 hrs. → 4 hrs.**

Time to detect

**30 days → less than 10 minutes**

---

## Results

### Round-the-clock human-led tech driven security for data center.

SharkStriker offered a team of dedicated cybersecurity experts. They ensured round-the-clock security to the data center that hosted massive data of resort-specific customers and employees, playing a critical role in securing operations and sensitive information assets.

Through dedicated SIEM experts managing their solutions with compliance-recommended best practices, the organization made the most of its SIEM. They were able to secure customers' trust by adhering to the regional and global data protection guidelines through continuous human-led, tech-driven, round-the-clock security monitoring of the data center.

---

"SharkStriker offered us dedicated 24x7 compliance-centric SIEM expertise we needed to keep our data center secured from the evolving threats of the digital world.

They gave us the confidence to assure new owners and regulators through security best practices that adhere to global data security standards. "

- Founder, CEO

---

### Single-pane glass view of threats across posture.

The organization's SIEM was managed through SharkStriker's open-architecture security platform STRIEGO which offered seamless visibility of risks across the security posture with multiple dashboards. It engaged in automated CIS-based posture assessments that helped keep a check on its security posture. Through comprehensive risk visibility, they could determine risk areas in their posture and address them proactively.

---

"With STRIEGO, we were able to gain a bird-eye view of all the risks. With multiple dashboards, we gained a complete picture of security operations, offering us the decentralization we needed to manage security operations across hundreds of locations. We were able to engage in high-precision decision-making with meaningful insights on security posture that offered more context and color to security alerts."

- Founder, CEO

## Results

### Achievement of GRC goals with SIEM

STRIEGO came with an in-built SOAR (Security Orchestration Automated Response) that continuously scanned the infrastructure for suspicious, anomalous, and unauthorized activities and automatically responded to such activities based on AI and ML. It enabled their security experts to focus on what matters the most and saved their time otherwise lost on false positives.

They ensured the achievement of governance, risk, and compliance goals through necessary actions like log management, use case management, critical incident investigation, and risk and compliance management.

"SharkStriker helped us address the widening skills gap in cybersecurity and achieve our GRC goals through our SIEM solution, extending our visibility of threats across our data center."

- Founder, CEO

**50%** reduction in time to value

**1000+** devices monitored  
across 100+ locations

**DISCOVER OUR CLIENT  
SUCCESS STORIES  
FROM THE FINANCE  
SECTOR TO THE**

[CLICK HERE TO READ](#)

